

resideo

RESIDEO REPORTING GUIDE

2020

BENEFITS TO YOUR ORGANIZATION

With your data, Resideo can provide better support to you and your customers.

Contractors are rewarded for purchasing qualifying Resideo products

- With Point-of-Sale data, Resideo will award loyalty points to contractors (based on their purchases through your organization) which, in turn, drives loyalty to your business

Data becomes actionable

- With Point-of-Sale data, your organization can work strategically with your Resideo Sales Rep to drive sales downstream
- With Inventory data, Resideo can gain visibility into the supply chain and will be better positioned to serve you with product availability

Single collection point for data submitted to Resideo

- Standardized format
- Minimized human intervention as much as possible

REPORTING PROCESS

Submit data:

- ✓ on a monthly basis
- ✓ in a safe and secure database
- ✓ via a single data submission process



Drill Down

- Data Being Collected
- Data Submission Requirements
 - Format
 - Frequency
 - Number of Files to be Submitted
 - File Naming Convention
- Data Submission Options

DATA BEING REQUESTED

POS

- Distributor Name & Warehouse Location Details
- Purchase Details: SKU#, Unit Cost, Total Amount
- Contractor Name, Address & Loyalty Program # (CPRO #)
- POS Details: Invoice #, Date Sold, SKU#, Qty, Unit Price, Total Amount, Currency, including a 1-year Historical Data file (to be used in next year's loyalty program calculations)

Branch Directory

- Branch Location Details
(only for Distributors with more than 1 location)

Inventory

- Inventory Details: Inventory Snapshot Date, Qty Available, Qty Allocated, Average Cost per Unit

All data submitted shall not include any personally identifiable information. An NDA is available and can be obtained from your Resideo Sales Rep.

Resideo will use this data to:

- Execute on our Loyalty Program
- Drive additional sales through your business
- Improve our internal processes

Use the Resideo Reporting Template to help you accurately map your data fields.

DATA SUBMISSION REQUIREMENTS

Format: Machine-Readable

- With separate column headings that match the template format
- With field / data points listed in separate columns
- In specified file format: Excel, CSV or Flat File (CSV, Pipe delimited)

Frequency: 10am CST on the 7th business day of each month

Point-of-Sale: The Point-of-Sale data should be for the entire month and submitted at 10am CST on the 7th business day of each month.

Inventory: The inventory snapshot should be taken as of the last calendar day of each month and submitted at 10am CST on the 7th business day of each month.

Holidays: When the submission deadline falls on a holiday, Resideo will consider the day following the holiday as the due date.

Expected Number of Files to be Submitted: 2

1 POS file from your company

1 INV file from your company

**January 2020
Point-of-Sale Report
Due Date: February 9th**

February						
S	M	T	W	T	F	S
				1	2	3
4	5	6	7	8	9	10
11	12	13	14	15	16	17
18	19	20	21	22	23	24
25	26	27	28			

**Reporting is due
at 10am CST
on the 7th business day
of each month**

DATA SUBMISSION REQUIREMENTS CONTINUED...

Initial File Naming Convention

- Distributor_Name_POS_YYYYMM
- Distributor_Name_INV_YYYYMM

Definitions

- Distributor Name: The name of the Distributor
- File Type: POS – Point-of-Sale
- File Type: INV – Inventory
- YYYY: Year for which data is reported
- MM: Numerical month for which data is reported (January would be “01” and Dec. would be “12”)

Examples

File names for January 2020 data:

Example Company Name: Penrod & Sons

Penrod_and_Sons_POS_202001
Penrod_and_Sons_INV_202001

Example Company Name: Penrod Systems, LLC.

Penrod_Systems_Llc_POS_202001
Penrod_Systems_Llc_INV_202001

Example Company Name: Penrod’s Supply Co.

Penrods_Supply_Company_POS_202001
Penrods_Supply_Company_INV_202001

Example Company Name: Penrod, Inc.

Penrod_Inc_POS_202001
Penrod_Inc_INV_202001

THREE DATA SUBMISSION OPTIONS

1. Email to submit_resideo@e2open.com
1. Upload into E2open Portal
2. Upload to E2open's secure FTP site
(requires individual Distributor's FTP account creation)

Submission options listed above are to be used **after** your test POS and INV data file(s) have been reviewed and accepted by E2open. Once you have received a "clear to send notice" from E2open, you can submit your monthly POS and INV reports via one of these options.

You choose your preferred submission method.

Within E2open Portal*, you can:

- Submit Point-of-Sale and Inventory data directly
- View and track processed submissions
- Receive system alerts re: status of file processing

*Separate registration is required.

E2open Portal

The screenshot displays the E2open Portal interface. At the top right, there are icons for help, notifications, and user profile settings. The main navigation bar includes 'Home', 'Data Services', 'Feeds In', and 'Submitted Files'. A filter is applied: 'Feed In ID in 260401;260442;261103;261445;262044;262045;262070'. The main content area shows a table titled 'Feeds Received (Submitted)' with 7 records. The table columns are: Received Date Time, Received From, Partner Code, Partner Name, Feed Type, Feed Grade, Original File, Extracted File, File Size, Status, and Processing St... The first row is selected. At the bottom, there is an action toolbar with buttons for 'Overwrite', 'Transactions', and '16 selected', along with pagination controls.

App Drop Down List

Feed List & Details

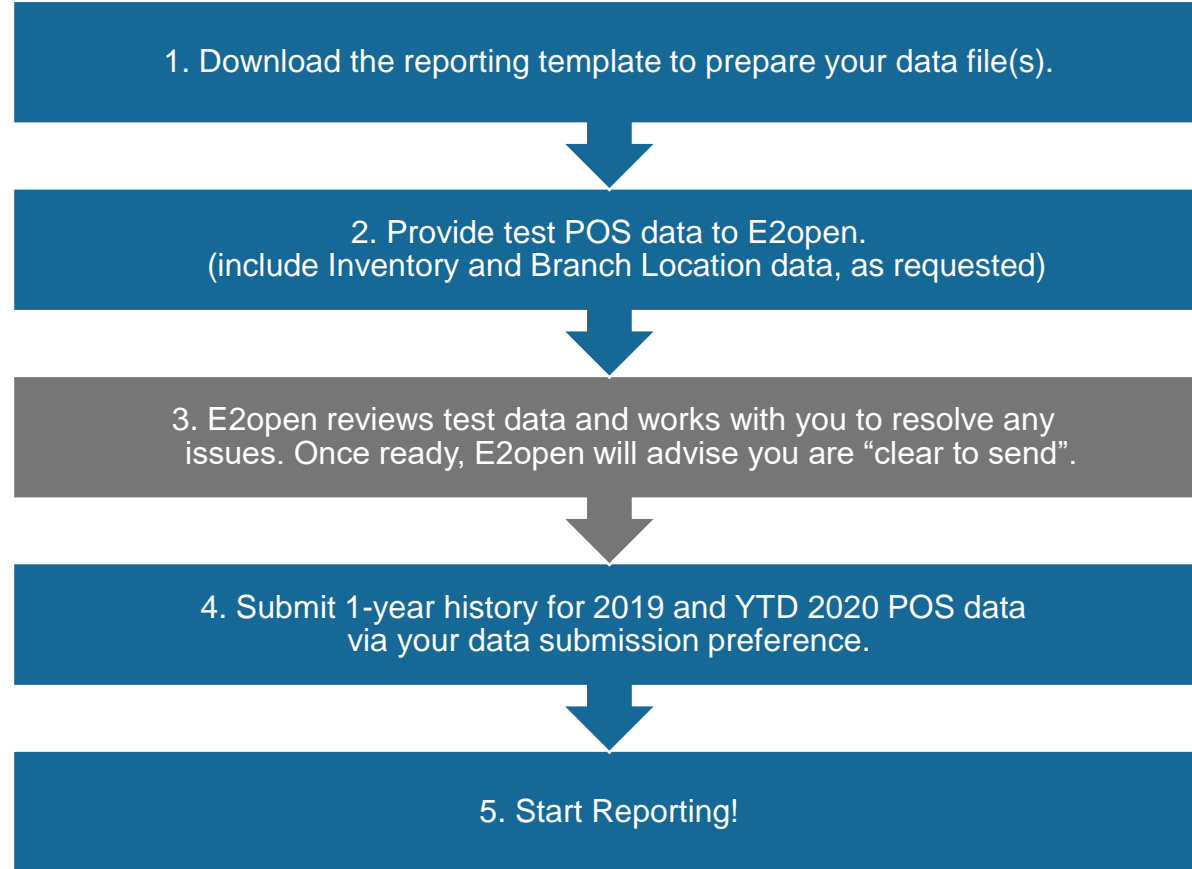
Action Tool Bar

Notifications

User Profile Settings

	Received Date Time	Received From	Partner Code	Partner Name	Feed Type	Feed Grade	Original File	Extracted File	File Size	Status	Processing St...
<input checked="" type="checkbox"/>	08-Nov-2018 20:56:29	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	a_Logitech_FM_U...	2018_11_08_092...	15 KB	Processed wit...	
<input type="checkbox"/>	08-Nov-2018 15:49:34	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	a_Logitech_FM_U...	2018_11_08_042...	10 KB	Processed wit...	
<input type="checkbox"/>	08-Nov-2018 15:49:34	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	a_Logitech_FM_U...	2018_11_08_042...	10 KB	Processed wit...	
<input type="checkbox"/>	30-Oct-2018 17:12:11	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	Logitech_FM_Upi...	2018_10_30_064...	12 KB	Processed	
<input type="checkbox"/>	26-Oct-2018 21:37:17	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	Logitech_FM_Upi...	2018_10_26_110...	12 KB	Processed	
<input type="checkbox"/>	25-Oct-2018 17:37:37	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	Logitech_FM_Upi...	2018_10_25_070...	12 KB	Processed	
<input type="checkbox"/>	25-Oct-2018 15:48:13	PartnerCode21.ftp	PartnerCode21	PartnerName21	Sales	B	Logitech_FM_Upi...	2018_10_25_051...	12 KB	Processed	

NEXT STEPS



ESTIMATED TIMELINE



Test data can be submitted to query_resideo@e2open.com.

DATA SUBMISSION REQUIREMENTS CONTINUED...

File Naming Convention for initial data files sent to query_resideo@e2open.com

- **Point-of-Sale file name:** Partner_Name_POS_202001
- **Branch Directory file name:** Partner_Name_Branch_Directory_YYYYMM
(for Distributors with more than 1 location)
- **Inventory file name:** Partner_Name_INV_202001

File Naming Convention for files sent to E2open via your preferred submission method:

- **2020 YTD file name:** Partner_Name_POS_YTD_2020
- **2019 Historical Point-of-Sale file name:** Partner_Name_Historical_2019

QUESTIONS?

We are here to help you.
If you have any questions, please ask!

YOUR TEAM

- Your Resideo Sales Representative
- Cynthia Penrod - Incentives Manager
cynthia.penrod@resideo.com
- Audra Bartell – Sr. Sales Operations Analyst
audra.bartell@resideo.com

E2open Points of Contact:

- Jay Trivedi - Program Manager
jay.trivedi@e2open.com
- Jyoti Jain – Project Manager
jyoti.jain@e2open.com
- QUESTIONS
query_resideo@e2open.com